

Job description

Job Title: Regional Commercial Finance Manager

Location: Office based, regional

Department: Commercial

Position Reports To: Regional Head of Commercial Services

Company Overview

Gigaclear is a fast growing, game changing builder and provider of pure fibre broadband services to residential customers and businesses in England. We have an ambition to make a significant difference to the broadband landscape in rural England and improve our customers lives through the provision of world class broadband services.

Purpose of the job

The Regional Commercial Finance Manager will be responsible for preparation, governance and reporting across all Gigaclear government funded broadband infrastructure projects. They will partner with Regional General Managers, providing analysis of financial performance against budgets, progress against contractual commitments, provisioning of contract reporting and management of grant claims; reporting back at project board meetings. They will also provide support to the business through financial analysis and input into all manner of commercial and investment decisions.

Key Accountability & Responsibilities

- Deliver a monthly financial appraisal of cost centre control and EBITDA reporting for the region
- Prepare financial models that can show the impact of changes in suppliers, build and delivery methodologies
- Support the quarterly and annual forecasting for the delivery teams within the region
- Build and maintain relationships with Government officials and local authorities for the delivery of full-fibre broadband infrastructure
- Put in place and maintain a review process, taking ownership for all grant claims for government funded contracts
- Evaluate the impact of changes to projects and provide support on drafting change requests
- Review supplier agreements, identifying opportunities to improve terms and conditions along with supporting on rate reviews
- Provide financial modelling support to the business for key commercial and investment decisions
- Providing bid support, for example financial modelling, reviewing contractual terms, supporting contract negotiations

Knowledge & Skills

- Experience working in business partnering project teams on delivery of large-scale projects, ideally in infrastructure/construction
- Strong experience of financial and investment analysis, for example IRR, NPV, Payback

- Contract management experience, including meeting contractual reporting obligations, writing change requests, and performing change impact assessments
- Demonstrable experience supporting the business in preparing investment appraisals, business cases and other ad-hoc proposals
- Outstanding financial modelling skills, with demonstrated ability to create iterative, flexible and scenario based financial and planning models
- Exceptional communication and presentation skills, with demonstrated ability to create clear and concise graphical presentations, white papers, research reports and written reports/documents to make recommendations for senior management, the board, and investors
- Strong relationship builder with a pragmatic approach
- Proven ability to manage projects from beginning to completion within pre-set deadlines
- Telecoms/Infrastructure (TMT) sector experience with a broadband focus would be highly desirable
- Experience of contract management and project management
- Experience of business partnering non-finance teams

Our Values

Find a way - we will work together to deliver market-leading solutions and provide customer service excellence to our communities

Do the right thing - we always base our decisions on what we believe is fair, considerate and in the best interest of our customers and our colleagues

Be committed - we are all accountable for our actions and work relentlessly with our many customers to deliver on our promises

Keep it simple - we take potentially complex and confusing information and we make it easy for everyone to understand

This job description is not intended to be exhaustive. The post holder will be expected to adopt a flexible attitude to the duties which may be varied (after discussion), subject to the needs of the business and in keeping with the general profile of the role.